

James Nappo
2100 N Lincoln Park West
Chicago, Illinois

Palms #1206-7
Providenciales, Turks & Caicos Islands, BWI

PROFILE

Jim is a senior investment banker with Stifel, one of the nations largest investment banks. Jim has lived in both the United States and Europe and has advised on transactions in North America, South America, Europe, and Asia. He has a broad based business background that spans many types of companies across a large geographic base. He has particular expertise in mergers and acquisition advisory as well as IPO and leveraged lending advisory. Jim is also the lead investor and owner of the Royal West Indies Management Company acquired in 2015, and a villa management business operating in the Turks & Caicos. Jim's ownership of the two management companies provides him with unique insights into the complexities of the resort condo model. Jim also owns other residences on Providenciales as well as on South Caicos.

Jim currently lives in Chicago with his wife Erica. He has three children, the eldest, Sophia, at Columbia University, the middle, James, at the University of Miami and youngest is a junior at the Lycée Français of Chicago.

Jim and his family travel regularly to the TCI. He enjoys golf, scuba, boating, travel, and collecting wine, art and antique maps. Jim is an American citizen and has permanent residency status with the right to work in the Turks & Caicos.

STRATA BOARD EXPERIENCE

Palms Strata Board of Governors 2010 – Present, Governor, Chairman of the Board (2013-2020)

Jim has served as a Governor of the strata board since 2010 and as Strata Board Chairman for 7 years. He has participated in, and actively contributed to, board meetings and board calls during his tenure. Jim has been highly involved in the two recent large capital projects and working to re invest in the upkeep of the common elements. Jim is excited about continuing to expand his contribution to the Board.

Royal West Indies Strata Board of Governors 2015 – 2019

Jim severed on the Strata Board as owner of the RWI management company. Jim stayed in this role for the first 4 years of ownership and stepped down in 2019.

BUSINESS EXPERIENCE

Stifel 2018 - Present

Managing Director, Head of Diversified Industrials

Jim is responsible for some of Stifel's most important diversified industrial, manufacturing, and Midwest relationships. He manages the Chicago Office and the Diversified Industrial coverage effort globally, with 7 employees based in Chicago. He has been involved in over \$280 billion of advisory and capital markets business around the world. Jim has advised companies in the hospitality, media, industrial, chemical, machinery and alternative energy industries.

Jefferies LLC 2013 – 2017

Managing Director, Mid-West Regional Head of Investment Banking and Global Head of Diversified Industrials

Jim managed the Chicago Office and the Diversified Industrial coverage effort globally.

Credit Suisse 1992 – 2004, and 2007 – 2013

Managing Director, Head of Chicago Office and Head of Diversified Industrials Coverage

Jim was responsible for some of Credit Suisse's most important industrial, alternative energy and Midwest relationships. He managed the Chicago Office and the Diversified Industrial coverage effort, a combined \$380 million on revenue business with 35 employees based in Chicago and another 10 in New York.

UBS AG 2004 – 2007

Managing Director, Head of Alternative Energy & Co-Founder of Midwest Office

Jim, along with his partners, established the UBS investment banking presence in the Midwest and started the UBS alternative energy advisory business, a \$60 million in Revenue business with employees in the US, Europe and Asia.

Turquoise International Offshore Holdings LLC, Chairman and President, 2000 – Present

President of the real estate development and management company.

RELATED EXECUTIVE COMMITTEE EXPERIENCE

Saddle & Cycle Club Board of Governors 2007 – 2010

Governor, Executive Committee Member & Vice President

Previously Served as Treasurer

Jim has served as a Governor of this private Chicago club. He has chaired the Food and Beverage Committee, been a member of the Finance Committee and served as club Treasurer and Vice President. The club has annual revenues of approximately \$3 million with member equity of nearly \$25 million for 358 members.

International Business Council, Chairman of the Board 2002 – 2004

Chairman of the Executive Committee

Jim served as chairman of this San Diego based advisory council focused on fostering global business experiences for undergraduate students from the University of Notre Dame and UCSD.

EDUCATION

B.B.A. Finance and Business Economics, University of Notre Dame

B.A. Classical and Oriental Languages, Japanese, University of Notre Dame

OTHER AFFILIATIONS

Deans International Council of the Harris School of Public Policy, University of Chicago, 2010 – 2017

Council for Latin American Relations, Fellow, 2012 – 2018

Chicago Yacht Club, 2000 – Present

Saddle & Cycle Club 2004 – Present

Beverly Country Club 2007 – 2019